

# **REQUEST FOR PROPOSAL (RFP)**

FOR

# LEASE OF UNIT FOR THE PURPOSE OF STORAGE FROM INDUSTRIAL ZONE (WAREHOUSE SHELL 1) IN HULHUMALE' PHASE 1

PROPOSAL REFERENCE NUMBER:

HDC(161)-SPM/IU/2025/68

ANNOUNCEMENT DATE:

13<sup>th</sup> May 2025

PROPOSAL SUBMISSION DEADLINE:

2<sup>nd</sup> June 2025





#### **TABLE OF CONTENTS**

SECT	ION I. INSTRUCTIONS TO PROPONENTS (ITP)2
SECT	ION II. RFP DATA SHEET
SECT	ION III. LESSOR'S REQUIREMENTS
1.	SCOPE OF WORK
2.	BUSINESS MODEL
3.	LEASE PERIOD18
4.	LEASE RATE
5.	UNIT DETAILS
SECT	ION IV. QUALIFICATION AND EVALUATION CRITERIA
1.	QUALIFICATION CRITERIA
2.	EVALUATION CRITERIA
SECT	ION V. BUSINESS PROPOSAL REQUIREMENT
1.	BID SECURITY AS IN FORM 01
2.	LETTER OF PROPOSAL AS IN FORM 0222
3.	LEGAL DOCUMENTS:
4.	FINANCIAL DOCUMENTS
5.	PROPOSAL CHECKLIST
SECT	ION VI. CONTRACT TERMS
SECT	ION VII. DRAWINGS AND GUIDELINES
1.	DRAWINGS
2.	GUIDELINES



Page **1** of **35** 

# SECTION I. INSTRUCTIONS TO PROPONENTS (ITP)

		A. GENERAL	
		The Lessor;	
1. Scope of Proposal	1.1	HOUSING DEVELOPMENT CORPORATION LIMITED an incorporated limited liability company operating under the registration number C793/2008 and having its registered office at HDC Building, 3rd Floor, Hulhumalé Republic of Maldives (hereinafter called and referred to as "the Lessor",) issues this Request for Proposal (RFP). The name of the Project and Proposal Reference Number of this RFP is <b>provided in the RFP Data Sheet</b> .	
		Throughout this RFP Documents:	
		(a) the term "in writing" means communicated in written form and delivered against receipt;	
	1.2	(b) except where the context requires otherwise, words indicating the singular also include the plural and words indicating the plural also include the singular; and	
		(c) "day" means calendar day.	
		It is a requirement of the Lessor that proponents, developers, contractors and their agents (whether declared or not), sub-contractors, sub-consultants, service providers or suppliers, and any personnel thereof, observe the highest standard of ethics during RFP process and execution of Works. In pursuance of this policy, the Lessor:	
2. Corrupt and Fraudulent	2.1	(a) defines, for the purposes of this provision, the terms set forth below as follows:	
Practices		<ul> <li>(i) "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and</li> </ul>	
		<ul> <li>(ii) "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of HDC, and includes</li> </ul>	C 793/2008

		collusive practice among Proponent (prior to or
		after Proposal submission) designed to establish Proposal prices at artificial noncompetitive levels and to deprive HDC of the benefits of free and open competition.
		(b) will reject a proposal for award if it determines that the proponent recommended for award, or any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/or their employees, has, directly or indirectly, engaged in corrupt or fraudulent practices in competing for the contract in question.
		(c) will sanction a firm or individual, at any time including declaring such firm or individual ineligible, either indefinitely or for a stated period of time: to be awarded a contract from Lessor.
		(d) will terminate the contract after having given fourteen (14) days' notice to the Proponent.
	3.1	A Proponent must be a registered business (sole trader, partnership or limited liability company) – subject to ITP 3.2 and ITP 3.3.
	3.2	<b>Unless otherwise specified in the RFP data sheet,</b> in case a Joint Venture (JV) is proposed by Proponent(s) the minimum percentage of equity share proportion of local partner(s) in a JV shall not apply.
3. Eligible Proponents		A Proponent shall not have a conflict of interest. Any Proponent found to have a conflict of interest shall be disqualified. A Proponent may be considered to have a conflict of interest for the purpose of this RFP process, if the Proponent:
	3.3	(a) directly or indirectly controls, is controlled by or is under common control with another Proponent;
		(b) receives or has received any direct or indirect subsidy from another Proponent; or
		(c) has a relationship with another Proponent, directly or through common third parties such as shareholders, and external financiers (

HOUSING DEVELOPMENT CORPORATION

		<ul> <li>excluding financial institutions who fund for the project for more than one proponent, that puts it in a position to influence the proposal of another Proponent, or influence the decisions of the Lessor regarding this RFP process; or</li> <li>(d) submits more than one proposal for a unit in this RFP process by business entity. Participation by a Proponent in more than one Proposal will result in the disqualification of all Proposals in which such Proponent is involved.</li> <li>A Proponent shall not be under suspension from</li> </ul>	
	3.4 3.5	A Proponent shall provide such evidence of eligibility satisfactory to the Lessor, as the Lessor shall reasonably request.	
	3.6	Employees of HDC shall not be eligible to submit any proposals under this RFP	
	3.7	If a proponent has a relation with an employee within HDC, that is in a position to influence the proposal of the proponent, or influence the decisions of the Lessor regarding the RFP process, the proponent shall declare the relationship as per the Declaration Form in Section V. In case where the Proponent has not declared such information and any such information is revealed/identified at any stage of this RFP Process, Lessor has the right to disqualify the submitted proposal.	
	В.	CONTENTS OF RFP DOCUMENTS	
4. Sections of RFP Documents	4.1	<ul> <li>The RFP Documents include all the Sections specified below, and should be read in conjunction with any Addenda issued in accordance with ITP 6.</li> <li>Section I. Instructions to Proponents (ITP)</li> <li>Section II. RFP Data Sheet</li> <li>Section III. Lessor's Requirements</li> <li>Section IV. Qualification and Evaluation Criteria</li> <li>Section V. Business Proposal Requirement</li> <li>Section VI. Contract Terms</li> </ul>	HOUSING DEVELOPMENT CORPORATION C 793/2008

	4.2	Unless obtained directly from the Lessor, the Lessor is not responsible for the completeness of the RFP Documents, responses to requests for clarification, or Addenda to the RFP Documents in accordance with ITP 6. In case of any contradiction, documents obtained directly by the Lessor shall prevail.
	4.3	The Proponent is expected to examine all instructions, forms, terms, and specifications in the RFP Documents. Failure to furnish all information and documentation required in RFP Documents as per ITP 4.1 may result in rejection of the proposal.
	5.1	A Proponent requiring any clarification of the RFP Documents shall contact the Lessor in writing at the Lessor's address <b>specified in the RFP Data Sheet</b> or raise its enquiries during the Pre-Proposal Meeting, if provided for in accordance with ITP 5.2. The Lessor will respond in writing to any request for clarification, provided that such request is received no later than the enquiry deadline <b>specified in the RFP Data Sheet</b> . The Lessor shall promptly publish its response at the web page <b>specified in the RFP Data Sheet</b> . Should the clarification result in changes to the essential elements of the RFP Documents, the Lessor shall amend the RFP Documents following the procedure under ITP 6 and ITP 16.2.
5. Clarification of RFP Documents, Pre- Proposal Meeting	5.2	If so, <b>specified in the RFP Data Sheet</b> , the Proponent's designated representative is invited to attend a pre- proposal meeting. The purpose of the meeting will be to provide information about the project, proposal procedures, clarify issues and to answer questions on any matter that may be raised at that stage.
	5.3	Minutes of the pre-proposal meeting, if applicable, including the text of the questions asked by Proponents, without identifying the source, and the responses given, together with any responses prepared after the meeting, will be published promptly in webpage in accordance to ITP 5.1. Any modification to the RFP Documents that may become necessary as a result of the pre-proposal meeting shall be made by the Lessor exclusively through the issue of an Addendum pursuant to ITP 6 and not

nay osal ugh not Page 5 of 35

6. Amendment of RFP Documents		6.1	<ul> <li>through the minutes of the pre-proposal meeting. Nonattendance at the pre-proposal meeting will not be a cause for disqualification of a Proponent.</li> <li>At any time prior to the deadline for submission of proposal, the Lessor may amend the RFP Documents by issuing addenda.</li> <li>Any addendum issued shall be part of the RFP Documents and shall promptly publish the addendum on the Lessor's web page in accordance with ITP 5.1.</li> </ul>
		6.3	To give Proponents reasonable time in which to take an addendum into account in preparing their proposal, the Lessor may extend the deadline for the submission of proposal, pursuant to ITP 17.2.
		C.	PREPARATIONS OF PROPOSALS
7.	Cost of Proposal	7.1	The Proponent shall bear all costs associated with the preparation and submission of its proposal, and the Lessor shall not be responsible or liable for those costs, regardless of the conduct or outcome of the RFP Process.
8.	Language of Proposal	8.1	The RFP, as well as all correspondence and documents relating to the RFP exchanged by the Proponent and the Lessor, shall be written in the ENGLISH or DHIVEHI language.
9.	Documents Comprising the Proposal	9.1	<ul> <li>The Proposal shall comprise the following:</li> <li>(a) Bid Security in accordance with ITP 13;</li> <li>(b) Written confirmation authorizing the signatory of the Proposal to commit the Proponent, in accordance with ITP 15.2 and ITP 15.3;</li> <li>(c) Business Proposal Requirement stipulated in Section V;</li> <li>(d) In the case of a Proposal submitted by a Joint Venture (JV), the JV agreement or letter of intent to enter into JV including but not limited to scope of works to be executed by respective partners and equity share percentage of the respective partners;</li> </ul>

C 793/2008

Page **6** of **35** 

			(e) Any other document required in RFP data sheet.
10.	Letter of Proposal	10.1	The Letter of Proposal shall be prepared using the Form 02 in Section V. The form must be completed without any alterations to the text, and no substitutes shall be accepted. All blank spaces shall be filled in with the information requested.
		10.2	The Proponent shall quote prices conforming to the requirements specified in Section III.
11.	Currencies of Proposal	11.1	The currency(ies) of the proposal are to be quoted in Maldivian Rufiyaa (MVR).
12.	Period of Validity of Proposals	12.1	Proposal shall remain valid for the period <b>specified in</b> <b>the RFP Data Sheet.</b> A proposal valid for a shorter period shall be rejected by the Lessor as non-responsive.
	I3     Bid Security     I3	13.1	The Proponent shall furnish as part of its proposal, a bid security in original form and in the amount and currency <b>specified in the RFP Data Sheet.</b>
		13.2	The Bid Security shall be valid for the period <b>specified in the RFP Data Sheet.</b>
13.		13.3	The Bid Security shall be a demand guarantee in forms of an unconditional guarantee issued by a locally registered Bank or financial institution (such as an insurance, bonding or surety company). The bid security shall be submitted as per Form 01 in Section V.
		13.4	The Bid Security of a JV shall be in the name of the JV that submits the bid. If the JV has not been legally constituted into a legally enforceable JV at the time of bidding, the bid security shall be in the names of all future members as named in the letter of intent referred to in ITP 3.1 and ITP 9.1
		13.5	Any proposal not accompanied by a substantially responsive bid security shall be rejected by the Lessor as non-responsive.

793/2008

4

HOUSING DEVELOPMENT CORPORATION

Page **7** of **35** 

	13.6	The Bid Security of the successful Proponent shall be returned as promptly as possible once the successful Proponent has signed the Contract.
	13.7	The Bid Security of unsuccessful Proponents shall be returned as promptly as possible upon the successful Proponent's signing the Contract.
		The Bid Security may be forfeited or the Bid Securing Declaration Executed:
	13.8	(a) If the proponent withdraws its Proposal during the period of Proposal validity specified by the Proponent in the Letter of Proposal; or
		(b) If the successful proponent (i) fails or refuses to pay lease deposit, or (ii) fails to execute the terms and conditions of the conditional award of the Lessor.
	14.1	The Proponent shall submit one original of the documents comprising the proposal as described in ITP 9.1.
14. Format and Signing of Proposal	14.2	The original and all copies of the proposal shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Proponent. This authorization shall consist of a written confirmation of a Power of Attorney to sign on behalf of the Proponent. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the proposal where entries or amendments have been made shall be signed or initialed by the person signing the proposal.
	14.3	In case the Proponent is a JV, the Proposal shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.
	14.4	Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the proposal.

HOUSING DEVELOPMENT CORPORATION

D. SUBMISSION AND OPENING OF PROPOSALS				
		Proponents shall submit their proposal by mail or by hand. If so, <b>specified in the RFP Data Sheet</b> , Proponents shall have the option of submitting their Proposal electronically. Procedures for submission, sealing and marking are as follows:		
	15.1	(a) Proponents submitting Proposal by mail or by hand shall enclose the original of the Bid in one sealed single envelope, duly marking the envelope as "ORIGINAL BID".		
		(b) Proponent submitting Proposal electronically shall follow the electronic bid submission procedures <b>specified in the RFP data sheet.</b>		
15 Sogling and		The sealed envelope shall:		
15. Sealing and Marking of		(a) bear the name and address of the Proponent;		
Proposals		(b) bear the name of the Project and shall be addressed to the Lessor;		
	15.2	(c) bear the specific proposal reference number of this RFP process indicated in RFP Data Sheet;		
	10.2	(d) bear the name, address and contact number and contact person of the Proponent.		
		(e) bear a warning not to open before the time and date for proposal opening in accordance with ITP 16.1.		
		(f) include Form 04- Proposal Checklist		
	15.3	If the envelope is not sealed and marked as required, the Lessor will assume no responsibility for the misplacement or premature opening of the proposal.		
16. Deadline for	16.1	Proponents must submit the required documents to the online portal no later than the date and time <b>specified in the RFP Data Sheet.</b>		
Submission of Proposal	16.2	Proposals must be received by the Lessor at the address and no later than the Proposal Submission date and time <b>specified in the RFP Data Sheet</b> .		

4

HOUSING DEVELOPMENT CORPORATION

17. Late Proposal	17.1	The Lessor shall not consider any proposals that arrives after the deadline for submission of proposal specified in ITP 16. Any proposal received by the Lessor after the deadline for submission of proposal shall be declared late, rejected, and returned unopened to the Proponent.
	18.1	The Lessor shall open Proposals at the address on the date and time <b>specified in the RFP Data Sheet</b> in the presence of Proponent's designated representatives and anyone who choose to attend. Any specific electronic bid opening procedures required if electronic bidding is permitted in accordance with ITP 15.1, shall be <b>specified in the RFP Data Sheet.</b>
		The Lessor shall open the proposals one at a time and read out and record the following
		(a) the name of the Proponent;
	18.2	(b) the presence of original Bid Security;
19 Dropost Opening		(c) any other details as the Lessor may consider appropriate.
18. Proposal Opening	18.3	Only proposals read out and recorded at proposal opening shall be considered for evaluation. No Proposal shall be rejected at the opening except for late proposal in accordance with ITP 16.1 and proposals that are not in accordance with Form 04 - Proposal Checklist.
	18.4	The Lessor shall prepare a record of the proposal opening that shall include, as a minimum: the name of the Proponent; the Price; and the presence or absence of a bid security, if one was required. The Proponents' representatives who are present shall be requested to sign the record. The omission of a Proponent's signature on the record shall not invalidate the contents and effect of the record. A copy of the record shall be distributed to all Proponents who submitted proposal on time.
	E. EVA	LUATION AND COMPARISION OF PROPOSALS
19. Confidentiality	19.1	Information relating to the evaluation of proposals, comparison of proposals and recommendation of contract award shall not be disclosed to Proponents or
19. Confidentiality	18.4 E. EVA	opening shall be considered for evaluation. No Prop shall be rejected at the opening except for late prop in accordance with ITP 16.1 and proposals that are r accordance with Form 04 - Proposal Checklist. The Lessor shall prepare a record of the prop opening that shall include, as a minimum: the nan the Proponent; the Price; and the presence or abs of a bid security, if one was required. The Propon representatives who are present shall be requested sign the record. The omission of a Proponent's signed on the record shall not invalidate the contents and e of the record. A copy of the record shall be distrib to all Proponents who submitted proposal on time.

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HOUSING DEVELOPMENT CORPORATION

			any other persons not officially concerned with the RFP process until information on Contract award is communicated to all Proponents in accordance with ITP 27. Any attempt by a Proponent to influence the Lessor in the
		19.2	evaluation of the proposals or Contract award decisions may result in the rejection of its proposal.
		19.3	Notwithstanding ITP 19.2, from the time of proposal opening to the time of Contract award, if a Proponent wishes to contact the Lessor on any matter related to the RFP process, it shall do so in writing.
	Clarification of Proposals	20.1	To assist in the examination, evaluation, and comparison of the proposals, and qualification of the Proponents, the Lessor may, at its discretion, ask any Proponent for a clarification of its proposal, giving a reasonable time for a response. Any clarification submitted by a Proponent that is not in response to a request by the Lessor shall not be considered. The Lessor's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the proposal shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Lessor in the evaluation of the proposals, in accordance with ITP 23.
		20.2	If a Proponent does not provide clarifications of its proposal by the date and time set in the Lessor's request for clarification, its proposal may be rejected.
21.	Deviations, Reservations, and Omissions	21.1	<ul> <li>During the evaluation of proposal, the following definitions apply:</li> <li>(a) "Deviation" is a departure from the requirements specified in the RFP Documents;</li> <li>(b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the RFP Documents; and</li> </ul>

Page **11** of **35** 

4

HOUSING DEVELOPMENT CORPORATION

		(c) "Omission" is the failure to submit part or all of the information or documentation required in the RFP Documents.
	22.1	The Lessor's determination of a proposal's responsiveness is to be based on the contents of the proposal itself, as defined in ITP 9.1.
	22.2	A substantially responsive proposal is one that meets the requirements of the RFP Documents without material deviation, reservation, or omission.
		A substantially responsive proposal is one that meets the requirements of the RFP Documents without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that,
		(a) if accepted, would
22. Determination of Responsiveness	22.3	<ul> <li>(i) affect in any substantial way the scope, quality, or performance of the Works specified in the Contract; or</li> </ul>
		<ul> <li>(ii) limit in any substantial way, inconsistent with the RFP Documents, the Lessor's rights or the Proponent's obligations under the proposed Contract; or</li> </ul>
		(b) if rectified, would unfairly affect the competitive position of other Proponents presenting substantially responsive proposal.
	22.4	If a proposal is not substantially responsive to the requirements of the RFP Documents, it shall be rejected by the Lessor and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.
		Provided that the proposal is substantially responsive, the Lessor shall correct arithmetical errors on the following basis:
23. Correction of Arithmetical Errors	23.1	(a) if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected, unless in the opinion of the Lessor

HOUSING DEVELOPMENT CORPORATION C 793/2008

		<ul> <li>there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;</li> <li>(b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and</li> <li>(c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.</li> </ul>
	23.2	Proponents shall be requested to accept correction of arithmetical errors. Failure to accept the correction in accordance with ITP 23.1, shall result in the rejection of the Proposal.
	24.1	The Lessor shall use the criteria and methodologies listed in Section IV. Qualification and Evaluation Criteria.
24. Evaluation of Proposal	24.2	In the event, the difference in total evaluation scores of two or more Proponents is less than 3% the Proponent proposing the highest revenue (Net Present Value) will be ranked the highest among the Proponents with less than 3% and the rest of the Proponents within this range will be ranked accordingly.
25. Lessor's Right to Obtain Additional Documents	25.1	During Evaluation of the Section IV. Qualification and Evaluation Criteria, if additional documents are required for the qualification of the proposal submitted by the Proponent, the Lessor shall have the rights to call for additional documents within a set period of time. As such any documents requested within the evaluation period will not affect the evaluation scoring of a Proposal and shall only be for the purpose of qualifying a submitted proposal.
	25.2	a) In the event where more than 1 (one) Proposal is received for the RFP, Proponents with higher NPVs are required to submit additional documents in order to

HOUSING DEVELOPMENT CORPORATION

	25.3	<ul> <li>qualify, the Lessor shall have the rights to call for additional documents within a set period of time.</li> <li>b) In the event where only 1 (one) Proposal is received for the RFP, the Lessor may call for additional documents within a set period of time in order to save the time of the allocation.</li> <li>The Lessor shall communicate via email with the Authorized Representative specified in the Proposal by the Proponent if additional documents are required as per ITP 25.1 and ITP 25.2</li> <li>Proponents who are required to submit additional</li> </ul>
	25.4	documents shall submit the documents within the time specified by the Lessor subject to ITP 25.3. Evaluation will be carried out with the initial documents submitted with the Proposal by the Proponents in the event where they fail to submit the required documents.
26. Lessor's Right to Accept Any Proposal, and to Reject Any or All Proposal	26.1	The Lessor reserves the right to accept or reject any proposal, and to annul the RFP process and reject all proposals at any time prior to contract award, without thereby incurring any liability to Proponents. In case of annulment, all proposals submitted and specifically, bid securities, shall be promptly returned to the Proponents.
		F. AWARD OF CONTRACT
27. Award Criteria	27.1	Subject to ITP 26.1, the Lessor shall conditionally award the Contract to the Proponent(s) whose proposals has been determined to be substantially responsive to the RFP Documents and scored the highest marks as specified in ITP 24, provided further that the Proponent is determined to be qualified to perform the Contract satisfactorily.
	27.2	In case of multiple units are specified in Section III, the Lessor shall conditionally award the Contract to the Proponents as per evaluation ranking subject to ITP 27.1
28. Unit Selection	28.1	Unit Selection for the Successful Proponents shall be carried out as per procedures <b>specified in the RFP data sheet.</b>

Page **14** of **35** 

HOUSING DEVELOPMENT CORPORATION

29. Notification of Conditional Award	29.1 29.2	All communications related to the proposal submitted will be communicated to the Authorized representative Prior to the expiration of the period of proposal validity, the Lessor shall notify the successful Proponent, in writing, that its proposal has been accepted
	29.3	Until a formal contract is prepared and executed, the successful Proponents' proposal and the notification of conditional award shall constitute a binding Contract.
	29.4	Failure of the successful Proponent to fulfill the obligations mentioned in the Conditional Award Letter, or sign the Contract in accordance with ITP 30 shall constitute sufficient grounds for the annulment of the conditional award and forfeiture of the bid security. In that event the Lessor may award the Contract to the next highest evaluated Proponent whose offer is substantially responsive.
30. Signing of Contract	30.1	Promptly upon notification of the conditional award, the Lessor shall send the successful Proponent the Contract
	30.2	Within 07 (seven) days of the success fulfilment of the obligation stipulated in Conditional Award Letter, successful Proponent shall sign the Contract with Lessor.



Page **15** of **35** 

#### **SECTION II. RFP DATA SHEET**

	A. GENERAL
ITP 1.1	Name of the Project: Lease of unit for the purpose of storage from industrial zone (Warehouse Shell 1) in Hulhumale' phase 1
ITP 1.1	The Reference Number of Proposal Process is: HDC (161)-BDS/IU/2025/68
ITP 3.2	Joint Venture share proportion restriction shall not apply.
	B. CONTENTS OF RFP DOCUMENTS
	For <b>clarification purposes</b> only, the Lessor's address is:
	Business Development & Sales
ITP 5.1	Housing Development Corporation Ltd.
TIF J.I	Ground Floor, HDC Building
	Hulhumalé, Maldives
	Tel: (+960) 335 3535, Hotline: 1516
	E-mail: <u>sales@hdc.mv</u>
	Webpage:
ITP 5.1	Corporate website - <b>hdc.mv</b>
	MyHulhumalé Properties website - properties.hdc.mv
ITP 5.1	The deadline for request for clarification is on or before <b>21</b> <sup>st</sup> <b>May 2025 at 14:00hrs</b>
	The <b>pre-proposal meeting</b> shall take place at the following date, time and place;
	Date: 18 <sup>th</sup> May 2025
	Time: <b>14:00hrs</b>
ITP 5.2	Place: Online Meeting held via Zoom
	Interested parties can join pre-proposal meeting via zoom link shared on
	Invitation for Proposals.
	In order to minimize technical issues please join the meeting 10 minutes prior to the time.
	C. PREPARATIONS OF PROPOSALS
ITP 12.1	Proposal Validity Period: <b>150</b> (One Hundred and Fifty) days

Page 16 of 35

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ITP 13.1	The Amount and Currency of Bid Security shall be <b>MVR 5,000.00</b> (Maldivian Rufiyaa Five Thousand) or <b>equivalent in United States Dollar (USD).</b> The source of exchange rate shall be <b>Maldives Monetary Authority (MMA)</b> and the date for the exchange rate shall be 14 (fourteen) days before Proposal Submission deadline.
ITP 13.2	Bid Security Validity Period: <b>180</b> (One Hundred and Eighty) days from the deadline for submission of Proposals.
	D. SUBMISSION AND OPENING OF PROPOSALS
ITP 16.1	Proponents do not have the option of submitting their Proposal Electronically.
	For <b>proposal submission purpose</b> only, the Lessor Address is:
ITP 16.2	Exhibition Center (Ground Floor)         HDC Building         Huvandhumaa Hingun         Housing Development Corporation Ltd.         Date: 2 <sup>nd</sup> June 2025         Time: 13:00hrs to 14:00hrs
ITP 18.1	<ul> <li>For proposal opening shall take place at:</li> <li>Exhibition Center (Ground Floor)</li> <li>HDC Building</li> <li>Huvandhumaa Hingun</li> <li>Housing Development Corporation Ltd.</li> <li>Date: 2<sup>nd</sup> June 2025</li> <li>Time: 14:00hrs</li> <li>Proposal Opening will be held physically in front of the proponents participating at Proposal Opening.</li> </ul>
	E. AWARD OF CONTRACT
ITP 28.1	Unit selection shall not apply for this RFP.



#### **SECTION III. LESSOR'S REQUIREMENTS**

#### **1. SCOPE OF WORK**

Housing Development Corporation (Lessor) is seeking interested parties for the Lease of unit for the purpose of storage from industrial zone (Warehouse Shell 1) in Hulhumale' phase 1. The selected party (Lessee) will be allowed to use the unit only for storage purpose for the duration of the lease term as per guidelines set forth by Lessor.

### 2. BUSINESS MODEL

2.1 The Business Model is Lease Model, where the Lessee agrees to pay the proposed Lease to the Lessor.

### 3. LEASE PERIOD

3.1 The unit will be lease for a period of 5 (Five) years. The Lease period will commence for the date of unit Handover.

### 4. LEASE RATE

- 4.1 The Lessee shall propose lease rate from Year 1 to Year 5. The minimum acceptable lease rate is MVR 28.00 (Maldivian Rufiyaa Twenty-Eight) per square feet per Month.
- 4.2 The lease rate proposed for each following year shall be equal or higher than the previous year's lease rate. A Proposed lease rate less than the minimum acceptable lease rate shall be disqualified.

#### 5. UNIT DETAILS

Unit Number	Usage	Unit Area (sqft)
WHS01-2-32	Storage	1,152.17

Drawings related to the unit will be included in the Section VII. Drawings



#### SECTION IV. QUALIFICATION AND EVALUATION CRITERIA

This Section contains all the criteria that the Lessor shall use to qualify Proponents and evaluate the proposals. In accordance with ITP 24, no other factors, methods or criteria shall be used. The Proponent shall provide all the information / documents requested in the Section V, Business Proposal Requirements and proposal shall fulfill requirements in accordance with ITP 9.1.

# 1. QUALIFICATION CRITERIA

Proponents that meet the requirement set in Qualification Criteria of Section IV will be evaluated according to evaluation criteria.

### 1.1. Outstanding Payment

- a) Proponents shall not have any outstanding payments due at the time of proposal submission.
- b) Proponents who have entered into a settlement agreement with HDC to clear outstanding payments will be considered as having due payments to HDC.
   Such proponents will only be eligible after clearing the entire due payment agreed under the settlement agreement.

### 1.2. History of Non-Performing Contracts and Compliance with Court Verdicts

- a) Proponents whose agreement has been terminated due to Proponent's nonperformance within the last 5 (Five) years will be disqualified.
- b) Proponents who have not complied with any court verdicts in relation to an agreement made with HDC, within the last 5 (Five) years shall be disqualified.



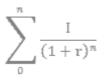
# 2. EVALUATION CRITERIA

Proposals that meet the requirements set in Qualification Criteria of Section III will be evaluated based on the following evaluation criteria and points will be allocated as below:

Criteria	Allocated %
a) Lease Rate	100%
Total	100%

# 2.1. Lease Rate – 100%

- 2.1.1. The lease rate shall be proposed as per Section III Lessor's Requirement, and proposals that are not in accordance with Section III shall result in disqualification.
- 2.1.2. The Lease Rate will be evaluated using the Net Present Value (NPV) of the proposed Lease Rate by the Proponent for the first five years after the grace period.
- 2.1.3. The Proponent with the highest acceptable NPV will be awarded the maximum points allocated under this criterion, and the points will be prorated for the remaining proponents.
- 2.1.4. NPV will be calculated as per the following formula with a discount rate of 10%.



# n= number of years

I = rent proposed per month for each year starting from first year

r= discount rate (10%)

- 2.1.5. Procedure to Eliminate Outliers
  - (a) In evaluation of Lease rate, procedure to eliminate the outliers as per below shall be applied.
    - Lower Quartile (LQ) 25% percentile
    - Upper Quartile (UQ) 75% percentile
    - Interquartile Range (IQR) = UQ LQ
    - Lower Boundary = Minimum Acceptable Net Present Value (NPV)
    - Upper Boundary = UQ + (IQR x 0.5)
  - (b) If the Net Present Value (NPV) of the proposed Lease rate is higher than the Upper Boundary, the proposal shall be disqualified.



#### **Sample for Eliminating Outliers**

The below is a sample of how outlier rates are eliminated.

# Minimum Acceptable NPV per Square feet 470.65

Step 1: Comparison of NPV of acceptable proposals

Proponent Name	NPV	
Proponent 1	797.37	Accepted
Proponent 2	713.73	Accepted
Proponent 3	817.56	Accepted
Proponent 4	761.38	Accepted
Proponent 5	896.05	Rejected
Proponent 6	982.46	Rejected
Proponent 7	796.03	Accepted
Proponent 8	711.86	Accepted
Proponent 9	759.32	Accepted
Proponent 10	852.89	Accepted

#### Step 2: Calculating Quartile Range

Lower Quartile			759.84
Upper Quartile			844.06
Interquartile Rang	je		84.22

### Step 3: Calculating Acceptable Range

Lower Boundary	470.65	
Upper Boundary	886.17	

#### Note:

- Lower Quartile (LQ) 25% percentile
- Upper Quartile (UQ) 75% percentile
- Interquartile Range (IQR) = UQ LQ
- Lower Boundary = Minimum Acceptable Net Present Value (NPV)
- Upper Boundary = UQ + (IQR x 0.5)



### SECTION V. BUSINESS PROPOSAL REQUIREMENT

To establish its qualifications to perform the contract in accordance with *Section IV Qualification and Evaluation Criteria* and to determine the proposal as substantially responsive proposal, Proponent shall provide the information requested in the corresponding documents included hereunder. Proponents are advised to submit the proposal in the following order and include page of content and separators for each section.

# 1. BID SECURITY AS IN FORM 01

# 2. LETTER OF PROPOSAL AS IN FORM 02

### 3. LEGAL DOCUMENTS:

- 3.1. Copy of Business Registration Certificate / Profile information Sheet
- 3.2. For Partnership; Partnership Deed / Agreement
- 3.3. For Company; Memorandum and Articles of Association of the Company
- 3.4. For Company; Board Resolution of the Company confirming Board of Director's approval for proposed work
- 3.5. Information of the Authorized Representative as in Form 03
- 3.6. Declaration of Immediate Family Members as in Form 06
- 3.7. Power of Attorney to sign on behalf of the Proponent in accordance with ITP 14.2
- 3.8. In the case of a Proposal submitted by a Joint Venture (JV), the JV agreement or letter of intent to enter into JV including but not limited to scope of works to be executed by respective partners and equity share percentage of the respective partners

# 4. FINANCIAL DOCUMENTS

# 4.1. HDC statement of the Due Clearance

- 4.1.1. Due clearance statement from HDC will be given upon request from the proponent via Due Clearance Form.
  - Due Clearance Form will be available to download via the following link: <u>https://www.hdc.mv/downloads/</u>

# 5. PROPOSAL CHECKLIST

5.1. Proposal Checklist as in Form 04 should be attached outside the sealed envelope.



Page **22** of **35** 

#### FORM 01: BID SECURITY FORM

The Issuing Bank shall fill in this Bank Security Form in accordance with the instructions indicated.

\_\_\_\_\_{Bank's Name, and Address of Issuing Branch or Office}

**Beneficiary.:** Housing Development Corporation Ltd., 3rd Floor, HDC Building, Hulhumalé, Republic of Maldives,

Date.: \_\_\_\_\_

Bid Security No.: \_\_\_\_\_

We have been informed that \_\_\_\_\_\_ {name of the proponent} (hereinafter called "the Proponent") has submitted their proposal dated \_\_\_\_\_\_ {date of proposal submission} for the execution of \_\_\_\_\_\_ {name of project} (hereinafter called "the RFP") under Invitation for Proposal No. \_\_\_\_\_ {invitation for proposal}.

Furthermore, we understand that, according to your conditions, Proposals must be supported by a Bid Security.

At the request of the Proponent, we \_\_\_\_\_\_ {name of Bank} hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of \_\_\_\_\_\_ [amount in figures] (\_\_\_\_\_\_) [amount in words] upon receipt by us of your first demand in writing accompanied by a written statement stating that the Proponent is in breach of its obligation(s) under the RFP conditions, because the Proponent:

- (a) has withdrawn its Proposal during the period of Proposal validity specified by the Proponent in the Letter of Proposal; or
- (b) having been notified of the acceptance of its Proposals by the Employer during the period of Proposal validity, (i) fails or refuses to pay lease deposit, or (ii) fails to execute the term and conditions of the conditional award of the Employer.

This guarantee will expire: (a) if the Proponent is the successful Proponent, upon our receipt of copies of the agreement signed by the Proponent and the lease deposit furnished to you upon the instruction; and (b) if the Proponent is not the successful Proponent, upon the earlier of (i) our receipt of a copy of your notification to the Proponent of the name of the successful Proponent; or (ii) **180 (One Hundred and Eighty)** calendar days from {date of submission} of the Proposal for the RFP.

Consequently, any demand for payment under this guarantee must be received by us at the office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 758 [seal and signature of the bank / financial institution]



#### FORM 02: LETTER OF PROPOSAL

Proposal Reference No: HDC (161)-BDS/IU/2025/68

Name of the Project: Lease of unit for the purpose of storage from industrial zone (Warehouse Shell 1) in Hulhumale' phase 1

To: Housing Development Corporation Ltd. Ground Floor, HDC Building Hulhumalé, Maldives

# 1. Proposed Lease Rate (MVR) per square feet 05 (five) Years as per clause 5, Section III Lessor's Requirement

1 <sup>st</sup> Year	
Amount in numbers	
Amount in words	
2 <sup>nd</sup> Year	
Amount in numbers	
Amount in words	
3 <sup>rd</sup> Year	
Amount in numbers	
Amount in words	
4 <sup>th</sup> Year	
Amount in numbers	
Amount in words	
5 <sup>th</sup> Year	
Amount in numbers	
Amount in words	

#### 2. We, the undersigned, declare that:

- a) We have examined and have no reservations to the Request for Proposal (RFP) documents including all addenda issued in accordance with Instruction to Proponents (ITP) 6.
- b) We meet the eligibility requirements and have no conflict of interest in accordance with ITP 3;
- c) We have not been suspended nor declared ineligible by the Lessor in accordance with ITP 3.3.
- d) We have no outstanding payment due to the Lessor in accordance with Section VI.
- e) We have no non-performance of a contract and non-compliance with court verdicts in accordance with Section VI.
- f) Where the proposal is successful, we undertake to adhere to the Drawings stated in Section VII, during the design and construction of the development / Unit.
- g) Our proposal shall be valid for a period of One Hundred and Fifty (150) days from the date of the proposal submission deadline in accordance with the RFP document and it shall remain binding upon us and may be accepted at any time before the expiration of that period.



- h) We understand that this proposal, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed; and
- i) We understand that the Lessor is not bound to accept the highest evaluated proposal or any proposal that the Lessor may receive.

#### **Proponent Details:**

Name:	
-------	--

(Seal)

Address:	
AUUIESS.	•••••••••••••••••••••••••••••

Duly authorized to sign the proposal for and on behalf of the Company:

Name:	
-------	--

Title: .....

- Signature: .....
- Date: .....



#### FORM 03: INFORMATION OF THE AUTHORIZED REPRESENTATIVE

Proposal Reference No: HDC (161)-BDS/IU/2025/68 Date: .....

To: Housing Development Corporation Ltd. Ground Floor, HDC Building Hulhumalé, Maldives

#### **Proponent:**

Name:
-------

Address:	
----------	--

Signature and Stamp

#### Authorized Representative (preferably fulltime personal):

Designation:
--------------

ID Number: .....

Contact Number:	
-----------------	--

Email Address:	
----------------	--

Signature



#### FORM 04 - PROPOSAL CHECKLIST

Proponents are required to submit Form 04 – Proposal Checklist outside the sealed envelope of the Proposal

Proponent	For	HDC use	
			1. Bid Security as in FORM 01
			2. Letter of Proposal as in FORM 02
			3. Copy of Business Registration Certificate / Profile Information Sheet
			4. Board Resolution as in SECTION V 3.4
			5. Proposal Checklist in FORM 04 attached outside sealed proposal.

#### **Authorized Representative:**

Name:
Designation:
ID Number:
Contact Number:
Email Address:

# NOTE:

 PROPOSALS WITHOUT THE SPECIFIED DOCUMENTS STATED IN THE FORM 04 PROPOSAL CHECKLIST (EXCLUDING FORM 04 – PROPOSAL CHECKLIST) WILL BE REJECTED AT THE TIME OF PROPOSAL OPENING.



#### FORM 05 - PROPONENTS CHECKLIST

Proponents shall confirm that all the required documents are submitted along with the proposals submitted. Proponents Checklist shall be checked and signed by the Proponent and shall be submitted along with the proposal.

1.	Proposal Documents:
	Price Proposal Form
	Bid Security
	Business Plan (if required)
	Experience (if required)
2.	Legal Documents:
Sole	e Proprietors:
	Business Registration Certificate
	Information of the Authorized Representative as in Form 03
	Power of Attorney to sign on behalf of the Proponent
Cor	mpanies:
	Business Registration Certificate
	Information of the Authorized Representative as in Form 03.
	Power of Attorney to sign on behalf of the Proponent
	For Partnership: Partnership Deed / Agreement
	Memorandum and Articles of Association of the Company
	Board Resolution of the Company confirming Board of Director's approval for proposed work
	Company Profile Information Sheet issued by Ministry of Economic Development.
3.	Financial Documents:
	HDC statement of the Due Clearance
	Method of Financing Form
4.	Documents required based on the proposed Method of Financing:
lf Ec	quity Financing is proposed:
	Monthly Average Balance Confirmation of 06 (six) months prior to proposal submission or End
	Balance Confirmation one month prior to proposal submission of the business entityFor Companies, audited financial statements of most recent year (2023) authorized by a certified
	audit firm.
	Management Account of the year 2024
lf b	ank financing is proposed:
	Bank Comfort letter
For	equity injection:
	Commitment letter from shareholders
	Monthly Average Balance Confirmation of 06 (Six) months or End Balance Confirmation of the
	shareholders (OR)
	Audited Financial statements of the most recent year (2023) and management account of the year
	2024 (OR)

	Relevant documents for bank financing by shareholder	
	Relevant documents for external financing by shareholder	
For external financing:		
	Commitment letter of the financier	
	Average Balance Confirmation of 06 (six) months prior to proposal submission or End Balance	
	Confirmation one month prior to proposal submission of the external financier (OR)	
	Audited Financial statements of the most recent year (2023) and management account of year 2024	
	(OR)	
	Relevant documents for bank financing by financier	

We hereby confirm that we have submitted the above-mentioned documents along with the proposal. We understated that the proposal will be disqualified if the documents are not in accordance with Section V. Business Proposal Requirement.

### **Proponent:**

Name: .....

Address: .....

Signature and Stamp.....



# FORM 06 - DECLARATION OF IMMEDIATE FAMILY MEMBERS

Date:
Name of the Project:
Proposal Reference Number:
Proponent Name:
Name of the Authorized Signatory:

# We, *[insert business name and business registry number],* hereby confirm and declare that;

- 1. has a relation (Immediate family members employed at HDC) that puts in a position to influence the proposal of the proponent, or influence the decisions of the Lessor regarding the RFP process, (Yes/No)
- 2. If Yes, specify the details relating to the information pursuant to Clause 1 above are as follows;

NID No.	Family member / Relatives Name	Relationship	Position/Title

- 3. I hereby confirm the following;
  - a. That the information above is true, accurate and if all or any part of them are found to be untrue, HDC shall have the right to disqualify and reject the bid/proposal/quotation or terminate the agreement/work order,
  - b. I am also obliged to inform and disclose to HDC if there are any changes to the declaration herein, within ten (10) days from the occurrence of such changes.

Name:	
-------	--

Signature: .....



#### **SECTION VI. CONTRACT TERMS**

		Hou	ising Development Corporation	Ltd
		HDC	C Building	
			numalé	
		Huir	lumaie	
	Parties to the			r", which expression shall include its
1.	1. Agreement		ere the context so requires or ac	dministrators and lawful assignees dmits).
		[Ad	dress of the successful Propone	ent]
		(He	reinafter referred to as "Lesse	e", which expression shall include its
		successors-in-title, liquidators, administrators and lawful assignees		
			ere the context so requires or ac	
2.	Objective	2.1 The objective of this term sheet is to lease the unit for the purpose of storage from industrial zone (warehouse shell 1) in Hulhumalé		
3. Unit	Unit Detail		Unit No:	Unit Area:
			WHS01-2-32	1,152.17
4.	Unit Usage	4.1 The unit should only be as a storage.		
5.	5. Lease Term 5.1			years from the date of handover of
			premises.	
			The Business Model is Lease pay the proposed lease to the	model, whereby the Lessee agrees to e Lessor.
6.	Business Model & Lease Rate	6.2		t per month for the year 1 to year 5 will
	Leuse Kule	0.0	be proposed lease rate of the	
		6.3 7.1		
7.	Conditions		conditions precedent:	
	Precedent		Payment of Lease Depa	osit as per Clause 8.
		8.1	·	all be 03 (three) months' lease of the
			lease rate for Year 1.	
		8.2	This amount should be paid w date of conditional award.	/ithin 07 (seven) working days from the
_		8.3		back within 01 (one) Month upon
8.	Lease Deposit			after adjusting for any unpaid lease,
			. , .	sor may incur linked to the Agreement
			and the unit, such as but not l	
		8.4	-	ed by the Lessee before the expiration out the notice period specified under
İ				

		clause 13.5, the Lessor has the right to take the security deposit amount in full.	
9.	Unit Handover	9.1. The Unit will be handed over to the Lessee within 07 (Seven) working days from the date of signing the agreement.	
10.	Option to Renew Term	10.1. The Lessor may at its discretion give the Lessee option to renew or extend the Term, provided that the Lessee requests to renew or extend the Term at least 06 (Six) months prior to expiration of the Term. However, such renewal or extension may be granted based on the Lessee's performance under the Agreement. The Lessor and the Lessee shall negotiate the new extension of the Term. In the event that the Lessor and the Lessee fail to reach mutual Agreement with regard to the terms and conditions for renewal or extension of the Term, then the Agreement shall expire at the end of the Term.	
		<ul> <li>11.1. Utilize the leased Premises only for the specific usage detailed in Clause 4, and remain consistent in carrying out the work.</li> <li>11.2. The Lessee shall not store any flammable liquids, corrosive materials and/or gas cylinders at the leased space.</li> <li>11.3. The Lessee shall not store any unlawful material or substances (whether in direct or indirect contravention of the laws of the Republic of Maldives) on the Property and shall adhere to the rules and regulations enforced by the Government Authorities.</li> <li>11.4. The Lessee shall not, either intentionally or unintentionally cause any damage to the property or any other neighboring property or violate any rules and regulations pertained by Lessor. Such damage includes, but is not limited, to dumping garbage, pollution, unlawful entry, and waste disposal.</li> </ul>	
11.	Duties and Obligation of Lessee	<ul> <li>11.5. The loading and unloading processes shall not cause any disturbances or congestions to any third party.</li> <li>11.6. Use the Premises to provide facilities or services that conform to the rules and regulations and Lessor's guidelines which may be issued and/or modified from time to time, and the rules and regulations enforced by the relevant Authority or any other institution in charge of issuing of permits or authorizations.</li> <li>11.7. Make payments to the relevant Authorities for all utility services consumed or supplied inclusive of electricity meters, water meters</li> </ul>	
		<ul> <li>and telecommunication connections to the Premises during the Term. The Lessor and the Lessee confirm the readings for the electricity and water supply meters on the Premises at the time of occupation of the Premises.</li> <li>11.8. Not to assign, sublet, charge or part with or share possession or otherwise dispose of the Premises or any of its rights, obligations, or</li> </ul>	

DEVELOPMENT CORPORATION Page 32 of 35

		responsibilities under the Agreement without the prior written consent of the Lessor.		
12.	Duties and Obligation of Lessor	<ul> <li>12.1. The Lessor must handover the unit as per the clause 9.1.</li> <li>12.2. The Lessor should provide all the required information requested by the Developer, without unreasonably withholding or delaying the information. Lessor shall not be held responsible for any delay caused which is beyond the control of Lessor. Nevertheless, where possible, Lessor shall make the best of efforts to minimize the delay.</li> </ul>		
13.	Termination	<ul> <li>13.1. Lessor may serve 30 (thirty) calendar days written notice to the Lessee to terminate the Agreement in the event the Lessee fails to pay the rent and/or penalty as per the terms of the Agreement for a period of 03 (three) consecutive months.</li> <li>13.2. The Lessor may terminate the Agreement without any compensation payable to the Lessee in the event the rent due and/or penalty remains unpaid at the end of 30 (thirty) calendar days written notice period.</li> <li>13.3. If the Lessee fails to perform any of its obligation under the Agreement, the Lessee shall be granted a period to rectify the breach along with a fine amount between MVR 5,000 (Maldivian Rufiyaa Five Thousand) and MVR 100,000 (Maldivian Rufiyaa One Hundred Thousand) considering the degree of the breach, to be determined by the sole discretion of the Lessor.</li> </ul>		
		13.4. If the Lessee fails to pay the fine and cure the breach within the extension period, the Lessor has the right to terminate the agreement and give the Lessee a duration of not less than 30 (thirty) calendar days to vacate the unit and handover the unit to the Lessor.		
		13.5. The Lessor may terminate the agreement immediately without any prior written notice, if the Lessee fails to perform any of the fundamental obligations.		

# DISCLAIMER:

- This contract terms only includes the key points of the agreement. The agreement is not limited to the clauses included in this contract terms.
- The proposal submitted by the successful Proponent shall be a part of the agreement.



#### **SECTION VII. DRAWINGS AND GUIDELINES**

#### 1. DRAWINGS

The drawing contains the location map and unit map of the unit to be allocated for the development.

\* Areas in the drawings is subjected to minimal changes.

(Refer to next page)



PHASE 1

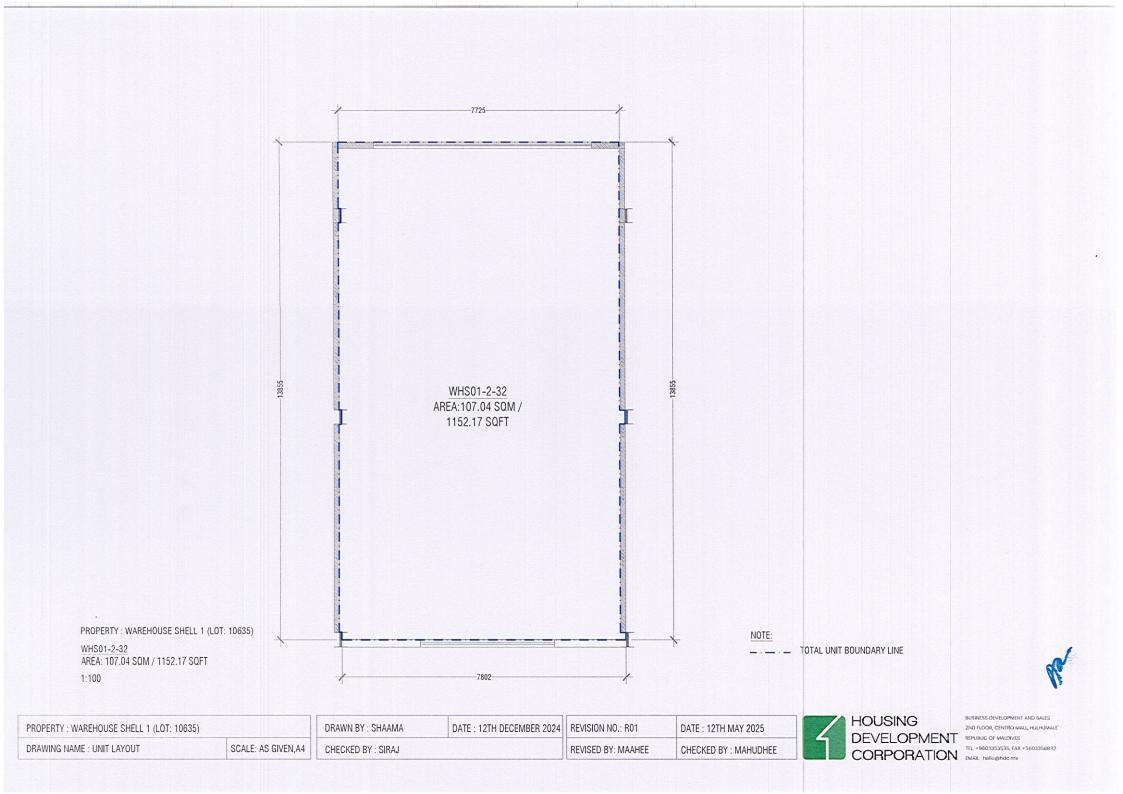
PROPERTY : WAREHOUSE SF <u>WHS01-2-32</u> AREA: 107.04 SOM / 1152.1 1:300					<u>NOTE:</u>	TOTAL UNIT BOUNDARY LINE
	HEDLY M	WEDL-2-35	<u>WH501-2-34</u>	R	WHS01-2-32 AREA:107.04'SOM./ 1152.17 SOFT	39501-2-31
	<u>11591-755</u>	<u>WIED1-2-36</u>	WE01.2.27	21501-278 I	r <u>101601-2-29</u> r	<u>19591-2-39</u>

PROPERTY : WAREHOUSE SHELL 1 (LOT: 10635) DRAWN BY : SHAAMA DATE : 12TH DECEMBER 2024 REVISION NO.: R01 DATE : 12TH MAY 2025 4 DRAWING NAME : GROUND FLOOR PLAN SCALE: AS GIVEN,A4 CHECKED BY : MAHUDHEE CHECKED BY : SIRAJ REVISED BY: MAAHEE



BUSINESS DEVELOPMENT AND SALES 2ND FLOOR, CENTRO MALL, HULHUMALE

...



#### 2. GUIDELINES

(Refer to next page)



Page **35** of **35** 



# Unit Fit-out and Renovation Guideline Warehouse Shell

**Created by:** Business Development and Sales

**Created on:** 01st November 2017

100

MHDC
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# **Record of revisions**

#	Revision Approval Date	Version	Revisions made	Page number	Approved by
01	01 <sup>st</sup> November 2017	V1.0	Initial Document	-	Director, REM
02	08 <sup>th</sup> August 2023	V1.1	Format Change due to rebranding to Urbanco	-	SM
03	18 <sup>th</sup> January 2024	V1.2	Format Change due to reinstating title to HDC	-	SM
04	12 <sup>th</sup> May 2025	V1.3	Format Update to most recent HDC version. Revised Terms and Definitions Revision to Clauses	4-7	DMD

					Doc ID:	BDS-2023-GDL-012
Unit	Fit-Out	and	Renovation	Guideline	Version:	V1.3
Warehouse Shell				Classification:	Public	
	medee on	.en			Effective Date:	12/05/2025

# **Table of Contents**

1.		Pur	pose	.4
2		Sco	ope	.4
3		Ter	ms & Definitions	4
4	•	Ref	erence	4
5		Gui	ideline Details	4
	5.1	Ι.	General	4
	5.2	2.	Cleaning and Safety	5
	5.3	3.	Modification	5
	5.4	4.	Common Area usage	6
	5.5	5.	Drawing Requirements (for modification requests)	7
	5.6	3.	Disclaimer	8
6.		Role	es & Responsibilities	8
	6.1	•	Property Asset Management, Business Development and Sales	8
	6.2	2.	Property Management Commercial, Real Estate Department	8
7.		Rev	iew	9
8.		Anr	nexures	9

Page 3 of 9 Jun

BDS-2023-GDL-012 V1.3 Classification: Public 12/05/2025 **Effective Date:** 

#### 1. **Purpose**

This guideline is intended to communicate the standards and guidelines to be followed by the tenants occupying the commercial units of Warehouse Shell.

#### 2. Scope

This guideline is applicable to all commercial tenants and units of Warehouse Shell.

#### 3. **Terms & Definitions**

Flammable Liquids: Liquids with a flash point below 37.8°C. These liquids can easily ignite and burn when exposed to air.

Combustible Liquids: Liquids with a flash point at or above 37.8°C.

General Goods Storage: Warehousing and storage of various items that don't require specialized handling or environmental control

Property: Warehouse Shell 1

HDC: Housing Development Corporation

Unit Fit-out and Renovation Plan: Drawing set of proposed unit renovations plans submitted by the tenant for HDC approval.

#### Reference 4.

N/A

#### 5. **Guideline Details**

5.1. General

5.1.1. The allocated warehouse unit shall only be used for general goods storage.

5.1.2. The unit shall not be used for direct sale or retail purposes.

Page 4 of 9

- 5.1.3. Tenants are prohibited from keeping the following items within the property/unit.
  - a. Flammable liquids
  - b. Combustible liquids
  - c. Corrosive materials
  - d. Construction materials
  - e. Gas cylinders
  - f. Illuminating materials
  - g. Explosive materials
  - h. Hardware items
  - i. Perishable items
- 5.1.4. The tenant shall comply with relevant authority guidelines in operating the unit.
- 5.2. Cleaning and Safety
  - 5.2.1. All waste produced shall be removed in accordance with the relevant authorities' regulations.
  - 5.2.2. Each Tenant shall cooperate with cleaning staffs in keeping the leased premises and common area clean.
  - 5.2.3. No machinery of any kind shall be operated on leased premises or any area of the building without prior written consent of Housing Development Corporation.

#### 5.3. Modification

5.3.1. Any modifications to structural elements of the unit/premises are prohibited.

Page 5 of 9

- 5.3.2. No signs, directories, posters, advertisements or notices shall be painted or affixed on any of the windows, doors, or in corridors and other parts of the building, and in any case shall be first approved by HDC via UFRP.
- 5.3.3. No Tenant shall make any changes or alterations to any portion of the Warehouse without HDCs' prior written and UFRP approval, which may be given on conditions as HDC may elect. All such work shall be done by HDC or by contractors and/or workmen approved by HDC, working under HDC's supervision.
- 5.3.4. Tenants are not allowed to install air conditioning equipment to regulate temperature within the unit. If required, the tenant shall propose the modification along with specifications via UFRP and obtain approval from HDC prior to installation of the equipment.
- 5.3.5. Tenants shall obtain Unit Fit-out and Renovation Plan (UFRP) approval from HDC before initiating any fit-out or modification work within the property/unit.
- 5.3.6. The tenant shall be responsible for any damages incurred to the property and/or its users in installing/modifying any component of the unit.

5.4. Common Area usage

- 5.4.1. The tenants are not allowed to utilize the common area or any area outside the allocated premises to store goods or garbage.
- 5.4.2.Common Areas shall only be used for the purposes for which they are designed for. Tenants shall obtain a written confirmation from HDC if they wish to utilize the common area for any purpose.

Page 6 of 9

- 5.4.3. Vehicles are not to be parked in any area inside the warehouse premises except for the purpose of loading and unloading in accordance with the floor marking.
- 5.4.4.The Loading and Unloading of goods shall be carried out in a manner such that the area is not congested.
- 5.5. Drawing Requirements (for modification requests)
  - 5.5.1. UFRP shall be submitted to HDC for design approval with the following requirements, if the tenant wishes to propose any form of modification to the unit:
    - 2. A Title Block with following information shall be given on each page.
      - a. Commercial unit number
      - b. Tenant name
      - c. Usage
      - d. Drawing Title
      - e. Scale
      - f. Revision number
      - g. Date
    - 3. As-built plan (shall reflect the exact fit-out and modification on site)
    - 4. Proposed floor plans (space labels, floor finished levels, furniture layout and dimensions shall be given)
    - 5. Interior elevations (with finished materials, business name board shown)
    - 6. Informative Board details (with finished materials, lux value if illuminated, fixing details, dimensions)

- 7. Minimum 1 section through the unit (with floor finished levels, finished ceiling levels and dimensions).
- 8. Door and window schedule (Specify materials, colour, dimensions)
- 9. Material / Product specifications.

#### 5.6. Disclaimer

5.6.1. HDC reserves the right to evaluate and impose conditions not covered in this guideline in response to specific design or usage depending on merits. HDC reserves the right to modify or withdraw any part of this guideline and to make such other and further changes as deemed necessary for the operation of the warehouse units and this guideline will be binding upon each tenant.

#### 6. Roles & Responsibilities

- 6.1. Property Asset Management, Business Development and Sales
  - 6.1.1. Carrying out the Unit Fit-out and Renovation Approval Process
  - 6.1.2. Future revision and endorsement of the guideline.
- 6.2. Property Management Commercial, Real Estate Department
  - 6.2.1. Ensure that the construction of the unit is carried out as per the approved Unit Fit-out and Renovation plan.
  - 6.2.2. Ensuring units are operated within the controls of the guideline.
  - 6.2.3. Tenant Management
  - 6.2.4. Implement appropriate measure following any infringement of the guideline by the tenants.

Page 8 of 9

# **MHDC**

					Doc ID:	BDS-2023-GDL-012
Unit	Fit-Out	and	Renovation	Guideline	Version:	V1.3
Ware	house Sh	الم			Classification:	Public
ware	110436 311				Effective Date:	12/05/2025

#### 7. Review

This guideline shall be reviewed once every year, or when necessary, to ensure relevance, accuracy, and fitness for purpose. Revisions shall be brought, if and when necessary.

### 8. Annexures

N/A

## **Reviewed by**

#	Name	Designation	Department	Date	Sign
01	Ahmed Aslam	Director	Real Estate Management		Andre

# Approved by

#	Name	Designation	Department	Date	Sign
01	Fayaz Mansoor	Deputy Managing Director	Executive Bureau	-	Finge