

Reference No: HDC (161)-CM/IU/2021/342  
Date: 14<sup>th</sup> July 2021

## RESPONSE TO ENQUIRIES 1

**Project Name:** Lease of Units for Provision of Barber Shop in Hiyaa Commercial in Hulhumale Phase 2

**Proposal Reference Number:** HDC (161)-CM/IU/2021/212

**Announced Date:** 07<sup>th</sup> June 2021

The following are the response(s) for the enquiries raised to this RFP.

	Enquiry	Response
1.	Is there any method to control the prices of the service provided by the Lessee?	HDC (Lessor) will not control the price of services provided by the Lessee.
2.	In the evaluation process to evaluate the financial capabilities is there any method used to rank or mark?	Proponent shall provide proof of funds to finance the proposed investment cost. Proponent will be evaluated that whether the proposed investment can be financed from the proposed method of financing. Proponents will be deemed either eligible or ineligible.  (Kindly Refer to RFP, Section III, Clause 1.1.)
3.	In evaluation process is there any standards in scoring the financial capabilities?	Proponent shall provide proof of funds to finance the proposed investment cost. Proponent will be evaluated that whether the proposed investment can be financed from the proposed method of financing. Proponents will be deemed either eligible or ineligible.  (Kindly Refer to RFP, Section III, Clause 1.1.)
4.	After the completion of 5 years will the unit be announced for proposal or will the Lessee get the option to renew?	As per the RFP Contract Terms, Clause 13.1, Lessor may at its discretion give the Lessee option to renew or extend the term, provided that the Lessee requests to renew or extend the term at least 6 (Six) months prior to expiration of the term. However, such renewal or extension may be granted based on the Lessee's performance under the Agreement.  (Kindly refer to RFP Section VI, Clause 13.1.)

5.	Is there anyway of inspecting the area before the deadline of the submission?	There is no arrangement of site visit from HDC.
6.	Can you share the recording of the meeting with the participants?	We do not provide the recordings of the meeting. However, queries raised in the pre-proposal meeting and via written will be answered through this response to enquiries.
7.	Any person not participated in pre-bid meeting can submit proposal?	Yes. Proponents are not required to participate in the pre-proposal meeting. Any interested Proponents can submit the proposal.
8.	Is there any entrance to the unit from outside of the building?	Entrance for the units is from the building corridor and there is no entrance to the unit from outside of the building.
9.	Should the business registration be from same area or same business sector?	Business has to be a registered business and is not limited to a relevant / similar sector.

**Please include this response to enquiries when submitting the proposal.**

