

Reference No: HDC(161)-CM/IU/2020/290

Date: 03rd December 2020

RESPONSE TO ENQUIRIES

Competition Name: Eejaadhee Mansa

Announced Date: 19th November 2020

The following are the response(s) for the enquiries raised about this competition.

	Enquiries	Responses
1	Sells of fruits and vegetables is possible?	Anything that fits to the categories can be sold.
2	Hello where will the information day be held at? How do we apply for this?	Information session has been held via zoom, which was live on Facebook. Applications will be open on 06 th of December till the 27 th of December 2020.
3	What are the components that should be included in the Proposal?	References made to Eejaadhy Mansa Competition Guideline Annex A, Business Plan (Template). All the components in the business proposal template shall be included.
4	What are the priority areas of consideration in selecting winners?	Priority are not given for any categories. Proposals shall be evaluated as per competition guideline. 80% of the marks are allocated for the Business proposal and the other 20% of the marks are allocated for the live presentation.
5	Should the proposal be in English or Dhivehi?	Business proposal can be in English or Dhivehi.
6	Can a single person submit 2 or more proposals?	A single person can submit one proposal per category.

7	How can I register and submit? How many proposals per business can submit? Is the electricity and water free as well?	There is no registration required for proposal submission. Application form will be available from HDC corporate website and from MyHulhumale Properties website. A single party can submit one proposal per category. Only Rent will be waived as per winning Incentives in Competition guideline.
8	When is business plan due date? Do you have any particular language requirements for this?	Application period is from 06th December 2020 to 27th December 2020. Business proposal can be in English or Dhivehi.
9	When doing the business plan, the guideline says to give employees qualifications and working experience details. Here, can we include employees who will be hired, and job requirements?	Yes.
10	Can an employee (not the owner) give a presentation on business (evaluation process ppt)? Oral presentation should be presented in Dhivehi or English?	Presentation Guideline will be provided to the shortlisted applicants.
11	If the business is registered as a sole trader, is it possible to include a partner while planning to expand the business?	Can participate as a group. However, after winning the competition HDC will ask to formulate a partnership company prior to agreement signing.
12	Local Tuna & Fish related product manufacturer and processor based at Addu, includes, ala chips, kudhi gulha etc, operating under a small scale factory. So all we need is to prepare a business plan targeting the consumers at the new establishment at phase 2 area?	To participate in this competition you will be required to fill up an application form and submit a business proposal along with the copies of identification documents.

13	Phase II ga viyafaari kuraa faraaithakah viyafaari kuran mihaaru bin dhoo kohffi tho ?? For EG : Alhugandumen proposal husha alhaa kameh ehen bayaku phase II ga kuraanama alhugadu menah deal libimuge chance kuda vaanetho ? Points dhey iruga eey points madhuvaane kameh tho ?	Allocation of land for a commercial purpose shall be announced for an RFP or allocated through an EOI process. Proposals shall be evaluated as per competition guideline. 80% of the marks are allocated for the Business proposal and the other 20% of the marks are allocated for the live presentation.
14	Pharmacy includes in which category, wellness or service, it fits more in which category?	Products and services which fits to more than one category can be submitted to any category which the applicants chooses.
15	Do we require to register to participate in Eejaadhee Mansa?	There is no registration required for proposal submission. Application form will be available from HDC corporate website and from MyHulhumale Properties website.
16	Should the presentation be in English or in Dhivehi?	Presentation can be in Dhivehi or English.
17	Can we get the components and template of Business Plan?	References made to Eejaadhy Mansa Competition Guideline Annex A, Business Plan (Template). All the components in the business proposal template shall be included.
18	How much time given for Live presentation?	Presentation Guideline will be provided to the shortlisted applicants.
19	Can we get the details of the site plan? Measurement and details of the unit?	Details of the unit shall be shared to the winners. Units shall be from Hiyaa commercial and it shall be approximately 550sqft.
20	Is there any registration for submission?	There is no registration required for proposal submission. Application form will be available from HDC corporate website and from MyHulhumale Properties website.
21	Will it be an audio presentation or a video presentation?	Presentation shortlisted party at a later time

22	Is the units allocated to winners in ground floor?	Units shall be from Hiyaa commercial which is ground floor.
23	Who will be judging the competition?	The judging panel comprises of representatives from both public, private and non- profit sector with the experience of working with youth, women and local business associations where applicable.
25	Does HDC fund for the businesses or is this only operational space for a business?	Winners will be awarded a bare shell measuring approximately 550 square feet.
26	What did you mean by “be creative”?	Being creative in proposing the business can be in the way the product / service is delivered to the public, including any offers or by the value of the product/service itself. In finalist presentations, creativity can be any unique or engaging manner in which the applicant presents the business plan to the judges.
27	Can one person be a part of two deferent teams?	A person can be a part of two different teams. If the teams are applying for different category.
28	Does tuition classes and Quran classes fit to service category.	Products and services which fits to more than one category can be submitted to any category which the applicants chooses.
29	Is it necessary for the product & service to be centered to the Hulhumalé residents?	Not necessarily, the product & services should cater to the growing population of Hulhumalé and greater male’ area as well as visitors.
30	Does HDC give priority to a certain service from service category?	Priority are not given for any activities or any categories. Proposals shall be evaluated as per competition guideline.
31	After winning can we change to another business?	No, the agreement made would strictly be limited to operating the business as proposed and applied.

32	Does HDC accept equity share in this competition?	No, HDC will only be offering rental waivers for the winning parties in this particular competition.
33	Do the units have toilets? Service like daycare requires toilets in the units?	There will be common toilets at alternative buildings. However, HDC may grant approval for the development of a toilet based on the requirement and if such businesses require a toilet facility such as daycare.
34	Can we open a clinic?	Any service or product which fits to the 5 categories given in the competition guideline can be proposed.
35	Do we require to register to participate in Eejaadhee Mansa? Can a sole proprietorship participate in the competition?	There is no registration required for proposal submission. If the sole proprietorship is an existing MSME, can participate in this competition.
36	Can the same person applicant submit two or more applications for the two or more categories?	A single party can submit one proposal per category.
37	Can an individual apply for more than 2 categories?	A single party can submit one proposal per category.
38	Will the guidelines for preparing the business plan be available on HDC Website?	References made to Eejaadhy Mansa Competition Guideline Annex A, Business Plan (Template). All the components in the business proposal template shall be included.
39	Is the contract only for 5 years? After 5 years what happens to the space?	The winner of this competition will be awarded for 5 (Five) years.
40	Which category does baby products like baby bedsheets, baby dress production/ Stitching fits?	Products and services which fits to more than one category can be submitted to any category which the applicants choose.
41	Items required for a baby nursery are crafts, so can we participate in lifestyle category? And is it possible to operate	Products and services which fits to more than one category can be submitted to any category which the applicants choose.

	machineries like laser cutters in this commercial block?	Activates loud noise, odor or does not fit the usage of commercial purpose will be prohibited
42	Retail shops, medicine, chemists, restaurants and cafés are very common in Male' and Hulhumale'. Is the chance of getting contract is less if we submit proposal on these? Or only unique and creative ideas are accepted?	Any service or product which fits to the 5 categories given in the competition guideline can be proposed.
43	Please share the link to download the guidelines?	Link: https://hdc.com.mv/app/files//2020/11/Eejaadhee-Mansa-Competition-Guideline-.pdf
44	Can we make the presentation in Dhivehi?	Presentation can be in English or Dhivehi.
45	After the start-up of business if we face loss, will we get the opportunity to change it to any other type of business?	No, the agreement made would strictly be limited to operating the business as proposed and applied.
46	Is it possible for HDC to assist in finding loans?	HDC will provide the winning parties with supporting documents should they require it, for the purpose of securing external loans and it is the applicants' responsibility to ensure that they have a plan to arrange for the funding. HDC will only be offering rental waivers for the winning parties in this particular competition.



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