



6.	30 years not feasible, if we offer 50% revenue share. Can we request to extend the lease term?	As per Section VI. Contract Terms the lease term is 30 years from the date of agreement signing.
7.	Does the fuel station need to be fully automatic?	As per Section V. Lessors' Requirement fuel stations shall be fully automatic.
8.	Can we include any other facilities in addition to the facilities as per lessors' requirement?	Proponents shall submit proposals for the allocated facilities and services to the land plot.
9.	DO we need to do an Environmental Impact Assessment (EIA)?	Lessee are required to do an Environmental Impact Assessment.
10.	We would like ask not to submit the concept drawing as its cost us to make drawing and BOQ. Is it possible to submit the drawings once project is awarded?	Proponents are not required to submit Concept drawing and BOQ. Awarded party shall submit concept as per Section V. Lessor's Requirement.
11.	Why performance guarantee is taken? If you are taking MMG then why taking a performance guarantee? Why you are blocking the money?	<p>Performance guarantee is taken to ensure the development is completed in construction and development period. Moreover, performance guarantee shall be released 3 months after the development period.</p> <p>Minimum Monthly Guarantee is the lease model. Proponents shall propose a revenue share percentage. Whereby the proponents agree to pay the MMG or the percentage of revenue share proposed on the net revenue, whichever is higher to the lessor as monthly lease.</p>
12.	<p>The fuel business is a very low margin business, and the retail prices are benchmarked with the prices of STO Maldives. In addition to this, the fuel market is highly volatile, and the price fluctuates quickly in relation to the international price of the refined fuel and the availability of US Dollars to pay to the suppliers etc.</p> <p>We would also like to note that the investment to establish self-service dispensers with full integration including digital</p>	The comment will be reviewed by our team. Any changes to the RFP document that may become necessary will be made by issuing an addenda.

